







ESTABLISHED
1873...



Ingwersen
Brothers
and Smith...

Das älteste Deutsche Vieh-Commissions-Geschäft
in Chicago

LIVE STOCK
COMMISSION
MERCHANTS

UNION STOCK YARDS

IN SO. OMAHA
1897...

CHICAGO, ILL.

SO. OMAHA, NEB.



N PRESENTING this Souvenir of our twenty-fifth Anniversary in the live stock commission business, we desire to thank our friends and patrons for the liberal support and patronage extended to us during the past quarter of a century.

On the twelfth day of December, 1873, Henry C. Ingwersen and Charles H. Ingwersen organized the firm of Ingwersen Brothers, and issued the following circular letter to their friends throughout the West:

" UNION STOCK YARDS, CHICAGO, ILL., Dec. 12, 1873.

" We take the liberty of informing you that we have this day established a commission business for the sale of cattle, hogs and sheep, at the Union Stock Yards, Chicago and beg leave to solicit your patronage. A long business experience as dealers in live stock enables us to promise that every consignment of live stock that may be entrusted to us shall be attended to with the utmost punctuality.

" As to any inquiries you may wish to make respecting our character and financial standing, we have the honor to refer you to Wm. F. Coan, Esq., President Clinton National Bank, Clinton, Iowa, and Wm. Holmes, Esq., Cashier First National Bank, Lyons, Iowa.

" Hoping that we shall soon have the pleasure of hearing from you, and that our relations may become mutually beneficial, we have the honor to be.

Respectfully,

INGWERSEN BROS."

Twenty-five years have passed since issuing the above circular, during which time our business has steadily grown. We attribute our success to the good will and kind efforts of our many friends, who have recommended our firm whenever opportunities presented, and we wish to extend our sincerest thanks for the kind assistance given our firm during the past, and hope the same courtesies will be shown us in the future

603183

On the first day of July, 1893, Mr. John W. Smith, well known throughout the West as an extensive feeder and dealer in live stock, and familiar with the different branches of the trade, was admitted to partnership, and the firm name changed to Ingwersen Brothers & Smith.

Recognizing the importance of the Omaha market, we deemed it advisable to open a branch office at that point, thus enabling us to secure the patronage of our customers who favor that market. Our salesmen at Omaha are experienced and competent, and we assure those entrusting our Omaha branch with the consignment of their stock prompt and reliable services

On the pages of this Souvenir will be found a series of portraits of the principal buyers on this market, whose faces have become familiar to many of our patrons.

As only verbal agreements are made between buyer and seller in the transaction of business at the yards, it is not surprising that an occasional misunderstanding occurs, but we take pleasure in acknowledging that the conduct of the buyers towards us has always been honorable in every respect.

We wish to call attention to the "ANNUAL HIGH SALES." These figures have been carefully compiled from our books, and represent the highest cattle sales made by us during each year.

Assuring our friends that our business will be conducted in the future as in the past, and trusting that our patrons will continue favoring us with their consignments, we remain,

With Compliments of the Season,

INGWERSEN BROTHERS & SMITH.





OUR EMPLOYEES



CHICAGO OFFICE
Looking Toward Entrance



CHICAGO OFFICE
Looking From Entrance. Located Second Floor, West End, Exchange Building

CATTLE BUYERS

Wellington Leavitt		
Manager Cattle Buying Department		
Emil H. Ingwersen	}	Swift and Company
T. H. Ingwersen		
George H. Swift		
James Crowley		
Jacob Stautz		
Segel Hess		
Manager Cattle Buying Department		
W. H. Mallory	}	Nelson Morris & Co.
Mose Greenewald		
Leo Hess		



CATTLE BUYERS

W. H. Thompson	}	G. H. Hammond Co.
Manager Cattle Buying Department		
Thos. Murray		
Thos. Cross		

Emil Rothchild	}	Armour & Co.
Manager Cattle Buying Department		
James Brown		
Isidore Brown		
Wm. Wyness		
John Hickey		
John Harvey		
Wm. Roberts		



EASTERN BUYERS

Louis Keefer . . . {	Doud & Keefer, Eastern Markets and Export
Levi B. Doud . . . }	

Louis Pfaelzer	Schwarzschild & Sulzberger Co.
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E. Egan {	Eastman Co., of New York
Tim Burns }	

David Moog	Eastern Markets and Export
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T. M. Norton	Eastern Markets
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Louis Keefer

David Moog

Levi B. Doud

T.M. Norton

Louis Pfaelzer

Tim Burns

E. Egao

EASTERN CATTLE BUYERS

Patrick McIntyre . . }	Eastern Markets
P. J. McIntyre . . }	
L. Schamberg	Eastern Markets and Export
Calvin Leavitt	Boston Market
Phil Russell	J. A. Hathaway, Exporter
H. B. Du Plan	Pittsburg Provision Co.
J. D. Huffman	Eastern Markets



L. Schamberg

P.J. McIntyre

Patrick McIntyre

Phil Russell

Calvin Leavitt

J.D. Hoffman

H.B. Plan





BLOCK 22, DIVISION "D"
Where We Can Always be Found During Business Hours



TRADING ON CATTLE
A Daily Scene in Block 22





CATTLE ARRIVING IN BLOCK 22



WEIGHING CATTLE
Scale No. 5, Division "D"



SOLD OUT

HOG BUYERS

Ben Butler,	}	Swift and Company
Manager Hog Buying Department		
Charles Gross		
George Joslyn		
Neil Colt		
George Pratt,	}	Armour & Co.
Manager Hog Buying Department		
John F. Cook		
Charles Lennon		
E. A. Atwater		



Charles Gross



George H. Lynn



Ben Butler



Neil Colt



George Pratt



E.A. Atwater



John F. Cook



Charles Lennon

HOG BUYERS

George Nichols Manager Hog Buying Department	}	Nelson Morris & Co.
George W. Chandler		
Joseph Osher Manager Hog Buying Department	}	International Packing & Provision Co.
Thos. Van Nostrand		
James Turner Manager Hog Buying Department	}	Anglo-American Packing & Provision Co.
John Connors		
David Googins Manager Hog Buying Department	.	Chicago Packing & Provision Co.
Samuel Wells Manager Hog Buying Department	.	Continental Packing & Provision Co.



EASTERN HOG BUYERS

H. O. Booth Boyd, Lunham & Co.
Manager Hog Buying Department

A. E. Whitaker North Packing & Provision Co.

H. F. Googins Eastern Buyer

Fred Lannon T. J. Lipton & Co.
Manager Hog Buying Department

Charles Goepper Viles & Robbins
Manager Hog Buying Department

Henry Lauer G. H. Hammond Co.
Manager Hog Buying Department

Henry Lincoln
Manager Hog Buying Department } J. P. Squires & Co.
M. V. Frazee }



SHEEP BUYERS

Robert Matheson	} Swift and Company
Manager Sheep Buying Department	
F. A. Fisher	
Isidore McCarthy	
Wm. Quinn	} Armour & Co.
Manager Sheep Buying Department	
C. J. Davis	
John Farren	Nelson Morris & Co.
Manager Sheep Buying Department	
Wm. Kane	G. H. Hammond Co.
Manager Sheep Buying Department	
Bernhard Wolf	of B. Wolf Slaughtering Co.
Cattle and Sheep	





ENTRANCE TO UNION STOCK YARDS





DUMMY STATION AND DROVERS' JOURNAL OFFICE



HORSE PAVILION



© BINNER CHI.

RECEIPTS BY MONTHS FOR SIX YEARS, FROM 1893 TO 1898

CATTLE

	1893	1894	1895	1896	1897	1898
January	281,244	254,658	234,971	237,763	189,199	213,987
February	242,575	214,462	170,700	192,497	180,129	199,345
March	244,519	223,005	168,381	203,043	209,510	217,159
April	226,760	256,520	161,094	187,635	191,996	170,852
May	248,813	238,413	187,233	205,030	200,468	210,903
June	245,974	213,772	167,859	208,948	203,108	213,361
July	265,742	153,664	225,559	224,949	202,040	195,585
August	269,224	297,892	245,636	241,100	254,240	240,030
September	283,887	282,886	270,735	248,244	262,772	226,156
October	328,944	348,386	309,051	226,251	230,276	221,091
November	270,367	279,880	221,907	210,540	220,625	198,163
December	225,357	215,825	225,372	214,476	210,561	(To Dec. 1st)
Total	3,133,406	2,974,363	2,588,558	2,600,476	2,554,924	2,306,632

HOGS

	1893	1894	1895	1896	1897	1898
January	595,312	787,381	878,115	707,692	763,904	757,245
February	395,477	557,478	786,586	561,827	709,538	690,656
March	408,778	625,055	715,486	596,165	576,018	631,731
April	411,182	559,936	485,526	608,674	542,887	679,311
May	463,897	573,187	674,864	660,113	729,748	800,870
June	516,148	662,565	556,409	704,995	774,987	709,646
July	519,507	379,483	382,398	499,964	601,658	602,582
August	509,929	624,371	379,229	498,674	643,721	577,576
September	548,871	411,915	448,284	664,095	601,127	660,019
October	504,746	629,879	859,941	777,922	729,214	772,064
November	557,397	936,896	937,479	590,557	817,547	912,668
December	626,034	735,082	780,966	788,794	873,375	(To Dec. 1st)
Total	6,057,278	7,483,228	7,885,283	7,659,472	8,363,724	7,794,368

SHEEP

	1893	1894	1895	1896	1897	1898
January	200,873	297,722	284,111	293,903	272,966	319,799
February	221,945	249,521	245,604	259,332	244,877	297,891
March	225,169	240,632	230,308	291,419	303,326	339,290
April	240,783	251,779	289,341	298,235	277,146	291,827
May	292,847	259,103	261,710	301,324	268,790	284,791
June	261,169	269,107	246,541	298,356	270,444	288,571
July	290,138	134,301	268,898	279,130	290,671	225,818
August	278,555	240,872	317,975	295,751	363,071	299,516
September	268,266	267,409	339,242	377,058	397,166	359,008
October	326,096	372,263	393,820	373,300	341,692	343,391
November	258,966	297,045	266,171	260,288	280,988	289,276
December	226,427	279,971	253,018	256,419	295,503	(To Dec 1st)
Total	3,031,174	3,099,725	3,406,739	3,590,655	3,606,640	3,340,378

ANNUAL HIGH SALES.

1873

J. W. Stimson, Baldwin, Iowa
Dec. 31, 30 Cattle, 1401 lbs., at \$5.37½, to Morris Waixel & Co.

1874

Thos. Leedham, Lyons, Iowa
March 16, 49 Cattle, 1414 lbs., at \$6.45, to D. McPherson.

1875

A. M. Ingwersen & Brothers, Bryant, Iowa
Jan. 4, 18 Cattle, 1256 lbs., at \$6.45, to Hathaway & Swift.

1876

N. E. Ingwersen, Bryant, Iowa
Dec. 29, 16 Cattle, 1447 lbs., at \$5.50, to Swift & Hathaway.

1877

P. B. Ingwersen, Bryant, Iowa
July 16, 15 Cattle, 1336 lbs., at \$6.25, to Siegel & Meyer.

1878

A. C. Smith, Clinton, Iowa
Aug. 23, 16 Cattle, 1428 lbs., at \$5.60, to L. B. Doud.

1879

D. Conrad, Bryant, Iowa
April 3, 15 Cattle, 1510 lbs., at \$5.62½, to L. B. Doud.

1880

Aug. Levsen, Wyoming, Iowa
Dec. 28, 15 Cattle, 1632 lbs., at \$6.25, to Swift Brothers.

1881

J. A. Crawford, Anamosa, Iowa
Oct. 7, 34 Cattle, 1356 lbs., at \$6.75, to H. Eastman.

1882

A. M. Ingwersen, Bryant, Iowa
June 3, 64 Cattle, 1490 lbs., at \$9.00, to M. Goldsmith.

1883

John W. Smith, Mapleton, Iowa
Nov. 19, 13 Cattle, 1847 lbs., at \$7.35, to Meyers & Regenstein.

1884

J. W. Stimson, Onslow, Iowa
Dec. 16, 34 Cattle, 1630 lbs., at \$7.75, to P. D. Armour.

1885

P. C. Levsen, Wyoming, Iowa
Jan. 30, 15 Cattle, 1533 lbs., at \$6.37½, to M. Goldsmith.

L. H. Swaney, Miles, Iowa

Feb. 13, 18 Cattle, 1416 lbs., at \$6.37½, to Meyers & Regenstein.

1886

A. M. Ingwersen, Bryant, Iowa
May 13, 17 Cattle, 1433 lbs., at \$6.00, to Meyers & Regenstein.

1887

W. W. Latta, Tekamah, Nebraska
Dec. 7, 13 Cattle, 1965 lbs., at \$5.80, to I. Ziegler.

1888

E. D. Shinkle, Maquoketa, Iowa
Sept. 13, 16 Cattle, 1479 lbs., at \$6.70, to E. Egan.

1889

Thos. Swearingen, Conrad, Iowa

Dec. 11, 41 Cattle, 1708 lbs., at \$5.50, to L. B. Doud.

1890

R. A. Hart, Danbury, Iowa

Dec. 10, 13 Cattle, 1709 lbs., at \$6.00, to Eastman Co. of New York.

1891

Frank Blackman, Big Rock, Iowa

Sept. 11, 28 Cattle, 1523 lbs., at \$6.30, to Doud & Keefer.

1892

A. H. Stuedeman, Bryant, Iowa

Dec. 22, 29 Cattle, 1514 lbs., at \$5.90, to Schwarzschild & Sulzberger Co.

Louis Gradert, Bryant, Iowa

Dec. 23, 15 Cattle, 1510 lbs., at \$5.90, to United Dressed Beef Co.

1893

P. Frauen & Brother, Grand Island, Nebraska

Feb. 15, 29 Cattle, 1704 lbs. at \$6.10, to Eastman Co. of New York.

1894

Carl Gradert, Bryant, Iowa

Sept. 21, 16 Cattle, 1520 lbs, at \$6.35, to Eastman Co. of New York.

1885

Hans Hadenfeldt, Marcus, Iowa

March 25, 32 Cattle, 1507 lbs., at \$6.35, to United Dressed Beef Co.

1896

G. B. Blades, Irwin, Iowa

Nov. 27, 19 Cattle, 1354 lbs., at \$5.30, to Doud & Keefer.

1897

Johannes Jansen, Clarence, Iowa

Sept. 1, 16 Cattle, 1476 lbs., at \$5.50, to E. Egan.

P. C. Levsen, Wyoming, Iowa

Sept. 22, 16 Cattle, 1486 lbs., at \$5.50 to E. Egan.

1898 (To Dec. 1st)

G. B. Blades, Irwin, Iowa

Oct. 14, 17 Cattle, 1422 lbs., at \$5.75, to J. M. Denholm.

E. J. Hidy, Belle Plaine, Iowa

Oct. 20, 36 Cattle, 1305 lbs., at \$5.75, to Swift & Company.

In the above list we quote only carload lots; a few odd steers have occasionally been sold at higher prices.



RECEIPTS.

Total Receipts of Cattle, Hogs and Sheep Since the Opening of the Union Stock Yards (33 years ago), to December 1, 1898 :

Cattle	56,676,695
Hogs	176,597,064
Sheep	40,617,794
Total	<u>273,891,553</u>

LARGEST RECEIPTS.

Largest Receipt of Stock for One Day :

Cattle, April 25, 1892	32,677
Hogs, February 11, 1895	74,551
Sheep, October 1, 1894.....	31,334

Largest Receipt of Stock for One Week :

Cattle, Week ending September 19, 1891.....	95,524
Hogs, " " November 20, 1880.....	300,488
Sheep, " " September 26, 1896.....	99,863

Largest Receipt of Stock for One Month :

Cattle, September, 1892.....	385,466
Hogs, November, 1880	1,111,997
Sheep, September, 1897.....	397,166

Largest Receipt of Stock for One Year:

Cattle, 1892.....	3,571,796
Hogs, 1891	8,600,805
Sheep, 1897.....	3,606,640

CATTLE FEEDING WILL PAY IF DONE IN A PROPER MANNER

That feeding is still on a paying basis is illustrated by the following statement of average price obtained by us,
for the parties named, during a period of twenty-two years' feeding

Robert Kelly, Clinton, Iowa

2,033 head; Average Weight, 1455 lbs.; Average Price, \$5.50 $\frac{4}{10}$.

P. C. Levsen, Wyoming, Iowa

1,478 head; Average Weight, 1448 $\frac{1}{2}$ lbs.; Average Price, \$5.22 $\frac{5}{10}$.

W. B. Davies, Audubon, Iowa (Formerly Sabula)

1,576 head; Average Weight, 1359 lbs.; Average Price, \$4.80 $\frac{5}{10}$.

J. Rohwedder, Wyoming, Iowa

1,149 head; Average Weight, 1404 lbs.; Average Price, \$5.19 $\frac{2}{10}$.



THE following advertisers we respectfully recommend to our friends and patrons as being perfectly reliable.

We have given special care to the selection of the firms represented, and advise our friends to trade with them when in need of anything in their line.

Yours truly,

INGWERSEN BROTHERS & SMITH.

ACME STOCK FOOD

.. FED TO STEERS..
FOR 33 CENTS PER MONTH



.. FED TO HOGS..
FOR 8 TO 16 CENTS PER MONTH

PART OF 320 HEAD FED "ACME FOOD" BY
D. B. SMITH IOWA CITY, IOWA

SUBSTITUTE FOR OIL MEAL * * * SOLD ON GUARANTY * * * PAYS TO FEED
SCALES PROVE THE PROFIT.

August 10, 1897.

Mr. August Jansen, of Wheatland, Iowa, bought 500 lbs. of Acme Food to feed against oil meal on our guaranty that Acme Food could be fed at less cost and get equal gain. He divided his drove of 102 head of cattle and made a Scale Test, with the following result: July 10th to August 10th.

52 head of steers were fed 100 lbs. of Oil Meal per day for 30 days.	50 head of cattle were fed Acme Food daily for 30 days.	Cost of 3,000 lbs. oil meal at present price, \$18.00 per ton, \$27.00
Weight on commencing, - - - 68,090 lbs.	Weight when commencing, - - - 64,930 lbs.	Cost of 150 lbs of Acme Feed at 500 lb. rate, - - - 18.00
Weight after 30 days feed, - - - 71,690 lbs.	Weight after feeding 30 days, - - - 68,480 lbs.	Difference in cost, - - - \$9.00
Gain in feeding, - - - 3,600 lbs.	Gain in feeding, - - - 3,550 lbs.	Value of additional gain of 90 lbs. at \$5.25 per cwt., - - - 4.72
Being an average gain of 69 ² / ₃ lbs. for each steer.	Being an average gain of 71 lbs. for each steer.	the price cattle sold for, - - -
		Net gain for Acme Food over Oil Meal, - - - \$13.72

Mr. Jansen says further that the cattle that were fed the Oil Meal were in condition to make the best gain, and that each lot were fed the same quantity of corn daily per steer. That the finish of the cattle fed on Acme Food was fully equal to that of the ones fed on Oil Meal. I feed 500 to 600 head per year, and will feed Acme Food.

AUGUST JANSEN.

N. B.—Has purchased 4,200 lbs. since he made the test.

ACME FOOD CO., 170 E. Madison St., CHICAGO.

Ingwersen & Borbeck

LYONS, IOWA

DEALERS IN

Lumber



LATH, SHINGLES, SASH, DOORS,

BLINDS, MOULDINGS

LIME, HAIR,
CEMENT.
STONE, BRICK



AND ALL KINDS OF
BUILDING
MATERIAL



ESTIMATES CHEERFULLY FURNISHED

McCREA & WATERS

Commission

GRAIN

SEEDS

PROVISIONS

41 and 42

Board of Trade

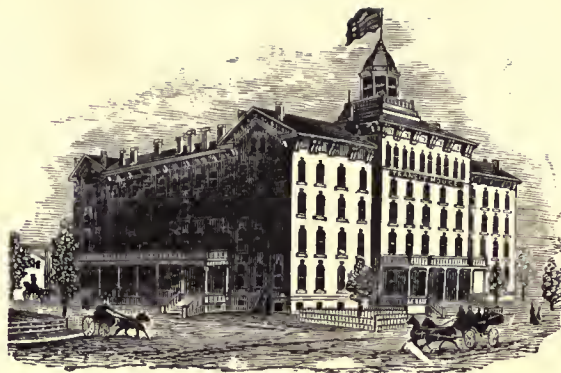
Chicago

TRANSIT HOUSE

L. E. HOWARD
Manager

UNION STOCK YARDS
CHICAGO

Forty-Second and Halsted Streets



THE ONLY FIRST-CLASS HOTEL IN THIS SECTION
OF THE CITY

American Plan, - - - Rates, \$2.00 per day.
European Plan, Rates, 50c., 75c. and \$1.00 " "

TAKE WALLACE AND HALSTED STS. CAR ON CLARK ST.
DIRECT TO THE HOUSE

WE CHEERFULLY RECOMMEND THIS HOTEL

Are You Eligible?



BLESSED WILL YOU BE IF YOU ARE!

FOR YOU CAN JOIN

The Eligible Benefit Society

AND SECURE A CASH ENDOWMENT AT MARRIAGE

PRACTICAL ✿ SUBSTANTIAL ✿ MUTUAL ✿ BENEFICIAL

FOR INSURANCE
AT THE HAPPIEST TIME OF YOUR LIFE
ADDRESS

The Eligible Benefit Society

STATION "O"

ELIGIBLE BUILDING

.. CHICAGO

EDW. KOEHLER
SALESMAN

AUCTION EVERY FRIDAY
AT 9 A. M.

SHIP YOUR HORSES ANY DAY
RETAILING OUR SPECIALTY

Jacob Koehler

STRICTLY
COMMISSION SALESMAN



HAVE CONSTANTLY ON HAND
A FULL LINE OF

**HORSES
AND MULES**

SUITABLE
FOR ALL PURPOSES

CORRESPONDENCE
AND CONSIGNMENTS
SOLICITED

AT THE

UNION STOCK YARD STABLE No. 2 CHICAGO, ILL.



The Clothing I sell

I believe to be just a little better in quality, or just a little lower in price than you can obtain from other dealers. It will cost you nothing to investigate and I am sure the result will be satisfactory.

HANDY POCKET MAP OF CHICAGO IF YOU ASK FOR IT
WHETHER YOU PURCHASE OR NOT

"GROSSE'S CORNER"

CLOTHING & SHOE HOUSE

Main Stock Yards Entrance

CHICAGO

I KNOW ONLY ONE THING--THAT'S CLOTHING
AND IT'S TO YOUR ADVANTAGE THAT I KNOW IT WELL

CHAS. E. GROSSE

BORN AND RAISED IN CHEBANSE, ILL.

MAIL ORDERS
RECEIVE CAREFUL ATTENTION

THE
JOURNAL
OF
THE
AMERICAN
MEDICAL ASSOCIATION
PUBLISHED WEEKLY
CHICAGO, ILL., U.S.A.

